Oracle (NASDAQ: ORCL) is the world's most complete, open, and integrated business software and hardware systems company. For more information about Oracle, visit oracle.com.

Intern as Telemarketing Agent – CZ+Polish or CZ+Slovak – no telesales (based in Prague)

Oracle CEE is, within the wider European organization, one of the fastest growing regions. We serve our customers with field based sales organizations in the various countries and a centralized Oracle Direct sales organization, working fully integrated with our many Business Partners. Within Oracle Direct you will be working in a highly professional sales environment, corporate segment. Supported by an enthusiastic and skilled team, you are responsible for selling our software portfolio to our customers via the different sales channels, using the internet, telephone and various other tools.

Oracle Direct operates centrally from Prague. Based in the city center of the "Golden-City" of Prague, Oracle Direct drives our business forward in over 20 countries, with a talented, multi-cultural team of over 100 people. Oracle Direct is an ideal environment for both experienced software-sales professionals as well as new top-talent committed to making a career in this dynamic and international environment. A constant focus on Training & Development is one of the pillars supporting our goals.

The candidate at this role supports the market coverage and helps customers contact details updated. We expect to contact companies from our list by phone, but the task is NOT ABOUT SELLING over the phone. All information gathered will be forwarded to another team for further business development, which will be responsible for the telesales part.

RESPONSIBILITIES:

- To assure of the marked coverage of given list of contacts
- To do follow up of executed activities
- To support marketing team (invitations, follow up)
- To meet personal targets of the market coverage
- To maintain up to date and accurate contact records in internal application













QUALIFICATIONS:

- Excellent communication skills and good telephone manners
- Ability to establish a relationship with a client during the call
- High motivation to find out sales opportunities
- Have keyboarding skills to be able to make notes during the call
- Microsoft software like Word, Excel and PowerPoint skills
- Knowledge of IT and experience of CRM systems is a plus
- Czech language at native or near native level is a must
- English at pre-intermediate level
- Polish OR Slovak at native level is a must

PERSONAL CHARACTERISTICS

- Energetic and enthusiastic
- Ability to work without constant supervision
- Structured and organized approach
- Friendly and approachable

WHAT WE OFFER:

- Competitive salary
- IT, product, sales and personal skills development
- Challenging, dynamic and fun working multicultural environment
- The possibility to accelerate your IT/Sales career in one of the biggest market leaders worldwide
- Be part of a small team in a friendly open office environment
- Working for an international IT company and learning from the TOP professionals on the market.
- 1 year internship program with an opportunity to start your career at Oracle after the initial 1 year
- Future career and professional development opportunities
- Office in short walking distance from public transport (*Metro station Chodov*)

To apply send your CV at riana.kremenova@oracle.com!

Oracle Recruiting: "Continuously selected by our clients as the exclusive vendor of preeminent talent"

As part of Oracle's employment process candidates will be required to complete a pre-employment screening process, prior to an offer being made. This will involve identity and employment verification, salary verification, professional references, education verification and professional qualifications and memberships (if applicable).











